

Message Text

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15

ORIGIN EB-11

INFO OCT-01 EA-11 ISO-00 AS-01 NSC-07 NSCE-00 CIAE-00

INR-11 NSAE-00 RSC-01 STR-08 COME-00 TRSE-00 OMB-01

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RSTECHSCHULTE:BEWT:COMM

WCLARKE:BEWT:COMM

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STATE/EA/PRCM:PTLINCOLM

STATE/EB/EWT:SHAAS

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R 262101Z SEP 74

FM SECSTATE WASHDC

TO USLO PEKING

INFO AMCONSUL HONG KONG

UNCLAS STATE 212668

E.O. 11652: N/A

TAGS: BEXP PRC

SUBJ: IMPORT OPPORTUNITY - HUMAN HAIR

REF: PEKING 1619

1. IN REPLY TO REF. CABLE A SURVEY OF TWO COMPANIES
PROMINENT IN THE PRODUCTION OF AMINO ACIDS, WINTHROP
LABORATORIES AND SCHAFER CHEMICAL CO., INDICATES THAT
HUMAN HAIR IS NOT USED IN THE U.S. FOR THE PRODUCTION
OF AMINO ACIDS. SINCE AMINO ACIDS ARE USED IN
PHARMACEUTICALS AND PRODUCTION OF FOOD AND FEED SUPPLE-
MENTS, PRODUCTION METHODS MUST MEET STANDARDS OF "GOOD
MANUFACTURING PRACTICES". THE UTILIZATION OF HUMAN HAIR
MAKES IT DIFFICULT TO STANDARDIZE RAW MATERIAL INPUTS
ACCORDING TO THE FDA.

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2. THE U.S. TARIFF COMMISSION HAS CONFIRMED THAT HUMAN
HAIR IMPORTS FROM COUNTRIES NOT ENJOYING MFN STATUS IS SUBJECT
TO 20 PERCENT TARIFF AD VALOREM. IMPORTS FROM MFN STATES FACE
4 PERCENT RATE.

3. WOULD SUGGEST THAT PRC SEEK WLSEWHERE TO SELL HUMAN
HAIR FOR AMINO ACID MANUFACTURE. KISSINGER

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